

Temecula Realtor Reviews 1% Commission To List Temecula Homes By Using A Discount Real Estate Brokerage Firm

Another real estate agent in Temecula joins Kevin Leonard and his staff after reviewing the enormous benefits for local homeowners. The marketing strategy from the team is to offer a full service real estate service, but only charge the client 1% commission by using a <u>discount</u> Realtor in Temecula.

Temecula, California (PRWEB) April 01, 2015 -- A group of mortgage and real estate professionals are taking over the market in the Temecula Valley by offing discounted fees with full service. The team just added another Temecula Realtor after they read the reviews about how discount realty fees work and how much they benefit the homeowner. The traditional commission charged to list a home from a real estate agent is typically as high a 3%. Then the seller has to pay other 2½ to 3% to the buyer's agent, costing the seller 6% of the sales price. The average house value in Temecula is right around \$400,000, which means it could cost a seller \$24,000.00 in commissions to sell their property. The local group believes that commission is too high, considering most people search themselves online for properties they like, and there is not that much work left for the agent. They believe that 1% to list a home in Temecula is plenty, and can pass that savings on to the homeowner. Read more about the discount Realtor in Temecula by viewing a recent blog post, http://www.kevinleonardmortgageexpert.com/temecula-discount-real-estate-listing-service/

The team will offer to sell the home for 1% total cost to the seller if they choose not to offer a commission to a buyer's agent. Many times by putting signs up and having an open house the property can be sold without having to offer a commission to a buyer's agent. But, the group understands that some people do not have the time to wait and see if the property will sell without listing the home on MLS and offering a commission. Still paying 3 ½ is better than the "normal" 5 to 6% that traditional shops charge. A spokesperson said "Technology has certainly helped streamline the search for homes for sale, and taken a lot of the work away from the real estate agent. We still believe because of the complexity of buying or selling a home that a Realtor should be used. But, not for what used to be charged, it's just too high". The group has offered similar programs in Costa Mesa and for discount Realtors in Newport Beach, and continue to add new cities weekly.

About:

Kevin Leonard began in the mortgage business in 1997 and since then he has become one of the leading mortgage experts in the country, and has earned national acclaim for his efforts. Mr. Kevin Leonard is an Orange County mortgage specialist that prides himself in offering constant communication with his clients so that they have a full understanding of the loan process from start to finish. He is personally responsible for thousands of fundings, and along with his team, he has over 5 billion in residential loans funded to his credit. Mr. Leonard has a full understating of the loan process from start to finish, and also consults with a long list of mortgage bankers in the secondary market. There are few, if any, that have the experience that Kevin Leonard has in the mortgage industry. He was one of the first to register with NMLS in 2008 when it was first instituted, and currently is licensed in the state of California as a loan originator. His organization has the top Realtors in Temecula working with him because of the team's fast pre-approvals with the ability to fund purchase loans quickly. To learn more about using a Temecula discount Realtor start by clicking on the highlighted link.

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NMLS #6279



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